ECONOMIC DEVELOPMENT COMMITTEE

MONTHLY REPORT 6/23/2022



Economic & Community Development Agency

Presented by Barbi Brewer-Watson, Executive Director

BOUNCE BACK BUSINESS \$204,436.92

66

Applications
Completed &
Awarded

Applications in Process

Funds Have been Expended.

New Applications not accepted at this time

New Business Licenses

FY 2022-23



- Knack Brewing & Fermentations
- Mantarian & Co (HB)
- Goodman Exteriors LLC (HB)
- Allure Beauty Salon
- Sit & Scent Candle Bar
- Envy Beauty Bar
- TMP Water Conditioning
- T's Fam Food and Tobacco
- Tires Express Shop
- J & JSW Construction Company, LLC.
- Smithson Bancorp
- Kankakee County Visitors' Bureau
- Umo Smokes
- TB Construction (HB)
- Chicago Central District Church Of The Nazarene

ECONOMIC DEVELOPMENT NAVIGATOR WORK

FY 2022-23



- 435 Banquets Inc.
- Tacos Guadalajara
- GB Mobile Auto Glass & Window Mexican Restaurant On Station Tinting
- Martinez Tacos
- Tires Express Shop
- Yogurtland Franchise Inquiry
- Lori's
- M-Four HVAC Service
- Tamales & More Delicious Foods Smithson Bancorp
- LED Of The World
- Joe Mantarian Photography
- La Vaquita Inquiry
- JM Construction K3 Corp.
- J & JSW Construction Company, LLC.

- 5th Avenue Car Wash Inquiry
- Home-Based "Spa" Inquiry
- Street Inquiry
- 161 W. Court St. Inquiry
- 310 E. Station St. (Herbal Life) Inquiry
- MC Body Repair
- Ranisha Bounce House Rentals
- Kankakee County Visitors' Bureau
- Umo Smokes
- TB Construction
- Chicago Central District Church Of The Nazarene
- Grease Monkey
- Proposed Food Business Inquiry



RETENTION REPORT

NLC CIE COMMITTMENT

Committing for a second year to NLC's City Innovations Ecosystem. Kankakee is committing to reform Hispanic Business engagement. Consulting agency is Prospera. www.prospera.org

PANDEMIC REPSONSE SURVEY

ECDA visits businesses with brief survey to obtain pandemic's impacts and what is needed for continued pandemic recovery.

EASTSIDE SPECIAL SERVICE #5

Preliminary work is being done to re-establish a non-profit organization to manage the East Court St. Special Service #5. This NPO would behave similarly to the downtown Kankakee Development Corporation for Special Service Area #1



ATTRACTION REPORT

BUSINESS INCUBATOR COMMITTEE

Regular meetings continue (3/15/22 last meeting) for the development of the Business Incubator. Sub-committees meetings are focusing on: Planning & Events, BIPOC Outreach, Facilities Management & Finance.

MARKETING/WEBSITE

Finishing touches being made to the developer prospectus. A "For Businesses" page is being developed for the city webpage.

DEVELOPMENT INQUIRIES

Since March 2022 report 13 new inquiries:

- 1 Riverstone Quick-Service Food
- 3 East Court Food, Pet Grooming & Construction
- 5 Downtown Retail & Salon
- 1 Riverfront Retail
- 3 City-wide Home-Based, Trade Apprenticeship & Lounge



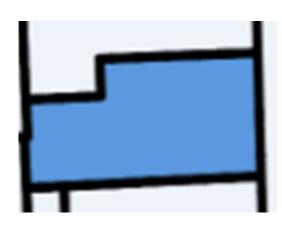
UNEMPLOYMENT DATA

April/May '22

https://ides.illinois.gov/resources/labor-market-information/laus/current-monthly-unemployment-rates.html



3.6%



6.1%



4.6%



8.7%

Priority projects include:

- Updating database.
- New marketing campaign and office space begins in summer 22.

Board of Director meetings are the 3rd Wednesday of each month at 4pm and are held in the Economic Alliance of Kankakee County board room.

Executive Committee meetings are the 2nd Wednesday of each month at 9:30am and are held in the CVB board room.



CVB City Representative Alderman Dave Baron

Kankakee Riverfront Society Priority projects include:

- Creating donor materials to begin fundraising
- Creating and Building a website
- Ambassador working on event schedule
- Currents swag is for sale
- Hosted public meetings on final design in Feb.

Board of Director meetings are the 2nd Tuesday of each month at 11am and are held at different locations throughout Kankakee.

Executive Committee meetings are the 2nd Wednesday of each month at 9:30am and are held in the CVB board room.



KRS City Representative Alderman Mike Cobbs

2021 Q4 REPORT

Priorities:

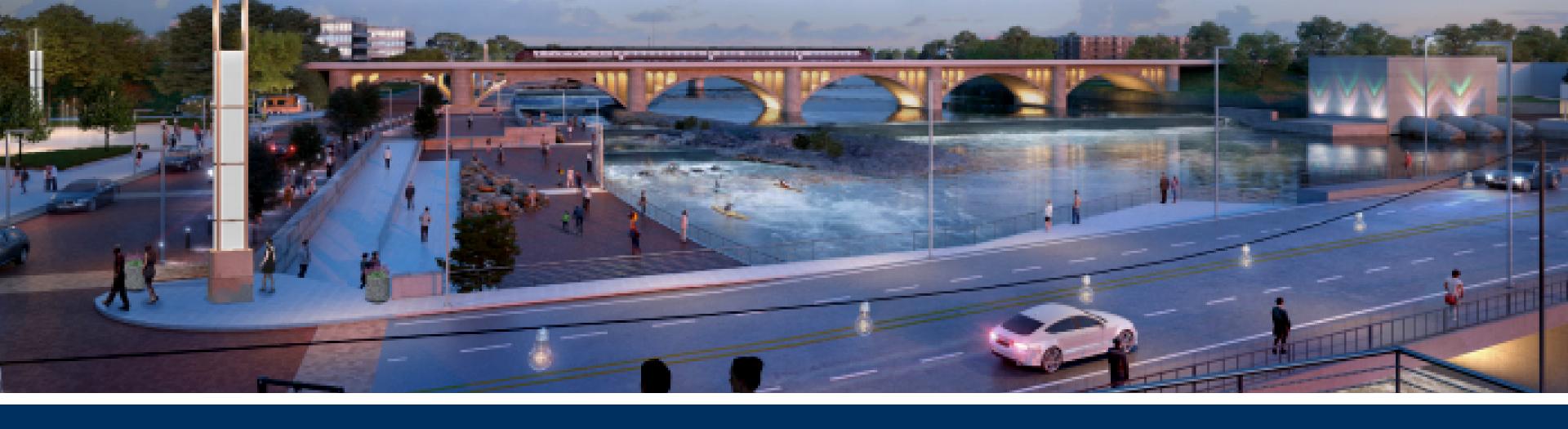
- Workforce Unemployment
- Housing
 - Lengthy discussion on incentivizing new construction in the region.
- State Back 2 Business Recovery Grant 12
 Kankakee Businesses Awarded total \$300k
- 2022 Q2 Meeting & Report 04/14 7:30AM



To read more click on the link below. https://www.kankakeecountyed.org/wp-content/uploads/Q3-2021-EAKC-Board-Report.pdf

IF WE LEARN ANYTHING FROM THE HISTORY OF ECONOMIC DEVELOPMENT, IT IS THAT CULTURE MAKES ALL THE DIFFERENCE

- DAVID LANDES



PROJECT UPDATES

RIVERSTONE DEVELOPMENT ZONE

- **PROJECT ICING** Submitting New Site Plan Break Ground projected 2022 Q3
- CRESCO LAB EXPANSION Parking lot
- 4 parcels purchased by an investor; still waiting to hear plans
- **PROJECT VENTURE** New inquiry for multi-parcel travel center & retail. In contract negotiation for parcels.





EAST COURT STREET DEVELOPMENT ZONE

- RICKY ROCKETS Construction has begun
- GT EXRESS acquisition & planning;
 encouraged hotel feasibility study
- **MEGA GREENSOLUTIONS** pre-design and engineering for rehab
- AMAR MARKET- engineering review
- RFP 1225 E. Court St. needs final review and launch date
- HOBBIE AVE Utility work has begun



SHOPPES OF MEADOWVIEW

DEVELOPMENT ZONE

- The Shoppes of Meadowview are currently listed with Marcus & Millichap see listing at https://www.marcusmillichap.com/properties/74222/the-shoppes-atmeadowview-value-add-opportunity
 - Listing Under Contract Potential Buyer Unknown







WEST COURT STREET DEVELOPMENT ZONE

• SMARTWASH - opened 1/8/22

RIVERFRONT DEVELOPMENT ZONE



- EAST RIVERWALK Designs Completed by Summer '22 then permitting
- **CLOCKTOWER** RDA in negotiations
- WEST RIVERWALK Property Acquisition Phase
- KNACK BREWERY & FERMENTATIONS Opened 4/23
- 545 S. WASHINGTON rehabbing building
- 555 S. WEST new owners & early planning stages for rehab
- PROJECT VATICAN Site plan review





DOWNTOWN DEVELOPMENT ZONE



- PROJECT CATALYST beginning demo work; applied for IL DCEO grant to assist with construction costs
- CM BEAUTY- site review completed. beginning rehab Summer '22
- RIVER VALLEY METRO construction continues, opening Summer '22
- PROJECT ENGINE- Financing secured; construction set to begin
- 239 E. COURT- undergoing rehab, opening new restaurant Spring '22
- S. Schuyler Streetscape In progress, Completion Fall '22
- N. Schuyler Streetscape Construction to begin in July '22

BUILDING, PLANNING & COMPLIANCE COMMITTEE PRIORITY COMMERCIAL PROPERTIES

- JAFFE DRUG on Court
- RIVERSTONE CONVENTION CENTER
- **SOUTHWEST** corner of Court St. & Schuyler Ave.
- BOWLING ALLEY on Court
- 400 N Block of 5th Ave
- 816 S. Schuyler Ave.

ECDA: 2022 ED STRATEGIC WORK

RECOVERY

- Bounce Back
- Connections to Resources
- Provide Education

IMPROVE

- Consistent RetentionVisits
- Consistent Attraction
 Efforts
- Survey
- PropertyManagement

REFINE

- Marketing Materials
- Messaging platforms and styles
- Brand Management

OPTIMIZE

- Time Management
- Reporting Meaningful data
- Use of interns

TRAIN

- Attend virtual conferences
- Apply for training opportunities
- Obtain industry certifications

KEEP IN MIND



AGING and OBSOLETE Infrastructure



RACIAL and ECONOMIC Disparities



SWIFTLY CHANGING Technology



MOBILITY



DIVERSE and AGING Population